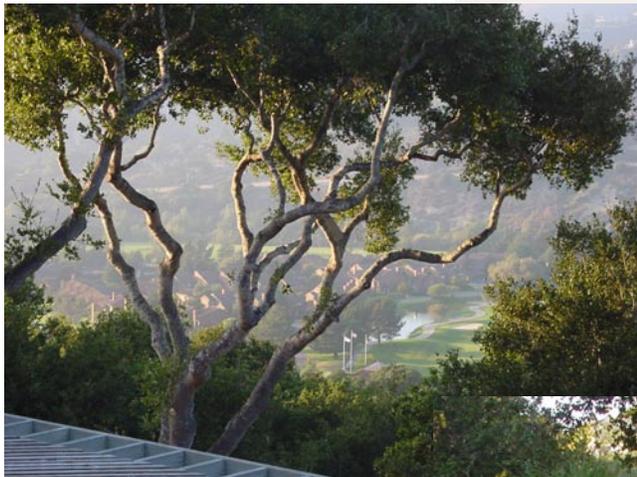




TeleSoft

NEWS

TELECOM DATACOM INTERNET



TeleSoft's Annual LP Meeting was held October 1-3 at the lovely Carmel Valley Ranch in Carmel, CA.



TeleSoft staff (from left) Mari Apostal, Cassandra Allen, and Cindy Seput at the Annual LP Meeting. The meeting was an excellent opportunity for investors, industry executives, and representatives from portfolio companies to get acquainted.

A WORD FROM THE FIRM

Many thanks to all who attended TeleSoft's Third Annual Limited Partner Meeting. Carmel Valley Ranch provided a beautiful setting to bring TeleSoft's network of investors, industry executives, and our portfolio of companies together. The quality of the TeleSoft portfolio was evident from the company presentations, and it was a good opportunity for LPs to get acquainted with the firms in our portfolio. A highlight of the afternoon was a presentation by Bill Magill on Optical Networking.

TeleSoft II is off to a solid start with several new investments, including Novalux, NP Photonics, Western Integrated Networks, ModeTek, and Seagull.

Arjun Gupta

TeleSoft Partners

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San Mateo, CA 94404

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November/December 2000

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From the Front Lines

Recruiting

You've got a great business plan, a unique technology advantage, and funding. How do you add the key people required to push your company into hyper-growth? In this newsletter, "From the Front Lines" tackles the issue of recruiting—how to find the right employees to grow your business, particularly in a tight labor market. We are also introducing TeleSoft Partners' in-house recruiter, Laura McCarthy, who will work with our portfolio companies to help them with staffing (see box this page).

"If you don't know where you're going, you'll probably end up somewhere else."

Setting a recruitment plan is the first step in obtaining the resources you need. Although staffing is a critical priority for emerging companies, typically the team without a plan is too busy to set aside time for an effective search process. Even if a young company is successful in attracting candidates, it usually lacks the resources to quickly follow up on a candidate's interest, check references, and negotiate an attractive offer package.

Elements of a recruiting strategy include a solid hiring plan/schedule, written job descriptions that prioritize skills and experience desired, and the identification of hiring decision-makers, interview teams, and reference checkers. A little advance planning may make the difference between hiring a

qualified candidate and losing him or her to a competitor.

Finding a needle in the haystack.

The first method of finding candidates is to mine current employee rolodexes. Companies such as AmberWave and Athene have counted heavily on hiring through employee referrals and tapping resources at local universities. However, once a company has exhausted its list of industry contacts, it becomes necessary to let the world know you're hiring.

The simplest way to get your hiring message out is to post open positions on your Web site. The site should prominently list job opportunities along with benefits and provide a description of the company culture.

An additional way to bring attention to the company is by having corporate officers speak at conferences or post articles in industry magazines highlighting the prospects of the company and the fact that you are in the team building stage. These activities can supplement ads in newspapers and technical publications, Web ads, job fairs, college outreach, and employee-referral programs.

While these methods can attract resumes, utilizing online resources and recruiters allows a company to take a more active roll in identifying candidates. Recruiting via the Internet has been increasing, and it



Meet TeleSoft Partners' In-House Recruiter

Laura McCarthy has rejoined TeleSoft Partners to assist our portfolio companies in finding talented new employees. She has a Bachelors Degree in Sociology from San Francisco State University and returns to TeleSoft Partners from Access Staffing. At Access, Laura filled executive, administrative, and engineering positions at several emerging technology companies. Her initial focus at TeleSoft will be to work with individual portfolio companies to prioritize staffing needs and to distribute information on available candidates. Laura can be contacted at 650-358-2390 or lauram@telesoftvc.com.

is estimated that more than half of computer-related business now use Web sites such as Craigslist.com, Monster.com, Careerpath.com, Headhunter.net, BrassRing.com, and Execunet.com to post openings or to search for candidates.

CONTINUED ON PAGE 3

From the Front Lines

Recruiting

The downside of using these Web sources is that your company becomes one of several that are contacting possibly a few highly qualified candidates. Therefore, the chance of hiring through Internet recruiting is reduced to about one qualified candidate out of four. While Internet recruiting may be a useful tool in finding programmers, it is probably best used as a supplement to a company's recruiting strategy for other technology positions.

Using recruiters.

Finding executive positions (e.g.

CTO, CFO, COO, etc.) and specialized engineers are typically outsourced to recruiters. Depending on how much money a company is willing to spend, recruiter services can range from a targeted individual search to bringing the recruiter on-site to act as an extension of the management team and to design the complete staffing process.

The drawback with using recruiters is that 20–40 percent of a new employee's first year salary is assessed as a fee to the recruiter. Recruiters who work on retainer (a

fixed monthly fee) usually limit their searches to hard to find executives at the vice president level or higher. In the case of executive hiring, employers can still expect to pay a portion of an employee's salary to the recruiter, in addition to the retainer.

A contract recruiter will work on-site to put a process in place, and can expand the pool of candidates to which the company has access. The cost of hiring a contract recruiter varies greatly, from an hourly rate to a combination of fixed and performance-based fees.

INTERNET RECRUITING AND JOB SITES

http://www.Startupnetwork.com	Post and search resumes. Early stage and high tech focus.
http://www.Craigslist.org	Post and search resumes. San Francisco Bay Area job site.
http://www.Monster.com	Post and search resumes. Seven million job seeker accounts.
http://www.Careerpath.com	Post and search resumes. Posts from newspapers and company Webs.
http://www.Headhunter.net	Post and search resumes. Job awareness destination site.
http://www.BrassRing.com	Post and search resumes. Information and career portal, job fairs.
http://www.realityrecruitment.com	Post and search resumes. IT, telecom, e-business, and the Internet.
http://www.hotjobs.com	Post and search resumes. Multiple industries.
http://www.1-jobs.com	Post and search resumes. Draws from hundreds of technology career fairs.

SALARY INFORMATION

http://www.Advanced-HR.com	Information and tools for managing competitive compensation and stock.
http://www.Wageweb.com	Salary survey data online.
http://www.Salary.com	Salary search by position and city.
http://www.Salarysource.com	350 positions, city specific, \$30 per individual search.
http://www.Careers.wsj.com	Salary surveys by industry.

From the Front Lines

Recruiting

HUMAN RESOURCES

http://www.Startups.com	Manages facilities, information technology, and administrative infrastructure setup for startups and growing companies.
http://www.VerticalPartners.com	HR outsourcing firm providing benefits packages, retirement plans, payroll services, and human resource consulting.
http://www.Inc.com	HR and general business information, tools, and advice.
http://www.Riseway.com	HR/recruiting site for startups, focused on recruiting basics.
http://www.Jobreference.com	Reference check company, allows employers to set verification levels.

RECRUITERS

http://www.i-recruit.com	List of recruiters (includes executive and telecommunications).
A.E. Feldman Associates	Specializing in executive placement in the IT and telecommunications industries.
Baker Scott & Co.	Specializes in placement of executives and management in telecommunications.
Bogue Company	Executive recruiting firm specializing in telecommunications, networking, and data communications.
The GlenOaks Group	Specializes in the recruitment of sales, marketing, and management personnel in the telecommunications and healthcare industries.
Hunter Adams Executive Search	Specializes in recruiting sales, marketing, and technical sales support personnel, in datacom, telecommunications, and computer telephony.
KingSearch Solutions, Inc.	Recruits high-level technical talent in telecommunications, defense, and software.
mf Branch Associates, Inc.	Professional staffing searches for telecommunications and data communications markets.
National Telecom Search	Specializing in executive staffing for the telecommunications industry.
ROI International	Executive search firm specializing in global communications. Provides search engine and general industry information.
Taylor-Winfield, Inc.	Executive search firm specializing in senior-level executive search and board placements in the information technology industry.
Telecom Associates	Search firm serving companies seeking executives based in Europe. Provides senior-level assessment and review services.
Warren, Morris & Madison, Ltd.	Search services to the cable television, wireless communications, competitive telephone, and multimedia industries worldwide.



@Link Network

<http://www.atlinknetworks.com>

- Monish Kundra is promoted to Chief Strategic Planning Officer (10/18).
- @Link adds WorldCom executive, Gary Brandt, as Chief Financial Officer (10/10).
- @Link receives equity investment from GE Capital, raising total investments received over the last year to nearly \$400 million (10/5).
- BullsEye Telecom plans to offer @Link high-speed Internet access services in the Midwest (9/26).

AmberWave

<http://www.AmberWave.com>

- AmberWave anticipates completion of its new 30,000-square-foot building early next year as well as an increase in staff from its current 21 employees (10/20).
- AmberWave secures two additional patents, increasing its portfolio to 15 (10/20).

Athene Software

<http://www.athene.com>

- Athene announces the availability of APT Profitability, a new software solution to help communications service providers (CSPs) predict which cross-sell/up-sell offers will have the greatest appeal to individual customers (10/11).
- Athene is named one of Esprit Entrepreneur Awards' "Hot Companies to Watch" (10/5).

Calient Networks

<http://www.calient.net>

- Calient announces plans to acquire Kionix, a leader in MEMS and optical switch manufacturing processes (10/10).

ClickRadio

<http://www.clickradio.com>

- ClickRadio is granted an interactive radio license by Tommy Boy, an independent label with a catalog of more than 200 albums (10/17).
- ClickRadio kicks off a tour of 120 colleges and universities (10/10).
- ClickRadio is granted an interactive radio license from Olé Productions (9/18).
- Warner Music Group joins Universal Music Group, BMG Entertainment, and prominent independent labels such as Koch Entertainment and Alligator Records that have granted ClickRadio interactive radio licenses (08/29).

COLO.COM

<http://www.colo.com>

- COLO.COM adds a 23,715-square-foot facility in Vienna, VA (10/11).
- NonStopNet announces strategic partnership agreement with COLO.COM for Internet infrastructure architecture design, implementation, and management (10/09).
- COLO.COM adds 34,711 square feet of broadband facilities in Los Angeles (10/04).
- Level 3 offers Internet and communication services in COLO.COM colocation facilities (9/27).
- COLO.COM signs an agreement enabling FusionStorm to provide remote managed solutions to any of COLO.COM's customers (9/13).
- COLO.COM leases 34,000 square feet in Henrico County, VA, for new broadband facility (9/12).
- SAVVIS launches private NAP colocation services with COLO.COM (9/05).



Coreon

<http://www.coreon.net>

- Coreon names David Fannin as President and Chief Operating Officer (9/05).

CoSine Communications

<http://www.cosinecom.com>

- CoSine is granted encryption import license by DCSSI for France and French territories (10/26).
- CoSine announces a 68 percent sequential increase in 3Q00 revenue (10/25).
- CoSine announces the opening of its CoSine EMEA Customer Centre (CE2C), an engineering and consultancy resource for CoSine customers throughout Europe, the Middle East, and Africa (10/23).
- CoSine introduces a complete set of frame relay integration services for incumbent and next-generation carriers (10/03).
- CoSine announces an initial public offering (9/26).
- CoSine joins Copper Mountain Networks' CopperWireless initiative for MTU service providers (9/18).
- Telenordia selects CoSine's solution to roll out secure Internet services to corporate customers (9/13).

empowerTel Networks

<http://www.empowertel.com>

- Voyant Technologies joins Empowered Partner Alliance (10/03).
- Pactolus, a provider of XML-based enhanced services infrastructure and applications, joins Empowered Partner Alliance (10/3).

- AP Engines adds enhanced billing functionality to Empowered Partner Alliance (9/26).
- empowerTel announces interoperability with Audio Codes' MediaPack product line (9/26).
- Cognitronics, a supplier of voice information systems, joins Empowered Partner Alliance (9/26).
- empowerTel Networks unveils Empowered Partner Alliance program (9/25).



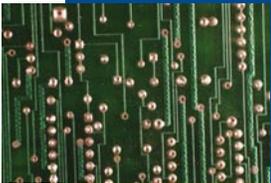
From left: Evie Goldfine, Arjun Gupta, Doug Smith, Asheem Aggarwal, and James Ross at TeleSoft's Annual LP Meeting

- empowerTel launches next-generation USX1000 VoBT (voice-over-broadband-technology) (9/25).
- empowerTel appoints David C. Conner as Vice President of Carrier Strategy (9/18).

The Feedroom

<http://www.feedroom.com>

- Feedroom is featured in PCWorld.com article, "Build Your Own Newscast" (9/19).
- Spedia Mobile information announces Feedroom as a site that allows broadband to be used to its limits (9/15).



InfoLibria

<http://www.infolibria.com>

- InfoLibria announces one of the world's first large-scale commercial implementations of streaming Internet media via satellite to the edge of networks that serve high-speed users (10/16).
- InfoLibria signs OEM deal with EMC's Media Solutions Group to offer customers end-to-end systems for rich media storage, management, and Web delivery (10/11).
- New versions of MediaMall and Content Commander debuts. They deliver more than 10,000 live and on-demand broadband streams from each point on a network (9/28).
- InfoLibria signs distribution agreement with Comstor (9/25).
- Space communications selects InfoLibria's CDD Solution to develop new satellite service for high-quality Web content delivery (9/25).

iWitness

<http://www.iwitness.com>

- iWitness and Hewlett-Packard establish joint marketing agreement (10/23).
- iWitness and Plasmon, an international data storage business specializing in removable data storage technologies, enter joint agreement to market and sell integrated digital business records management solutions (10/17).
- iWitness launches software to create "paper trail" for the digital business transactions. iWitness Verimail and iWitness Archive Center enable companies to manage and archive email and any included attachments as digital business records (10/16).

Kymata

<http://www.kymata.com>

- Kymata closes a \$67 million round of additional funding, which includes asset financing, a venture loan, and additional equity fund-raising (10/31).
- Kymata hires David Plekenpol, former Vice President of Global Sales at Lucent, as Vice President of Global Sales and Marketing (10/30).
- Kymata acquires Total Micro Products (TMP), a supplier of products based on micro-electromechanical systems (MEMS) technology (10/10).
- Motorola executive Mike Hickey joins Kymata as COO (9/19).
- Kymata announces first multimillion dollar volume product order from Marconi (9/03).

Lara Networks

<http://www.laratech.com>

- STMicroelectronics and Lara sign agreement to develop network database search engine (10/23).
- Lara secures \$40 million in funding (10/23).
- Lara announces plans to set up India Design Center (9/29).
- Lara names David James as Chief Architect (9/28).
- Lara introduces network database co-processor to enhance interoperability between networks processors and Lara's search engines (9/18).

Lynx Photonic Networks

<http://www.lynx-networks.com>

- Lynx announces the availability of its PhotonX-8 switch, a solid-state 8x8 port optical switching subsystem (10/31).
- Lynx announces Michael Leigh, President and Co-Founder, will head its new U.S. based headquarters (10/30).



Novalux Inc.

<http://www.novalux.com>

- Novalux closes \$109 million round of equity financing (9/26).
- Novalux names Charles Roxlo as Director of Product Technology (8/22).

NP Photonics

<http://www.npphotonic.com>

- The National Institute of Standards and Technology awards \$1,998,000 to NP Photonics (10/05).

ProFlowers

<http://www.proflowers.com>

- Proflowers.com and Fundraising.com launch joint program for fund-raising projects (10/10).
- Proflowers.com announces Board of Directors (9/28).

SigmaTel

<http://www.sigmatel.com>

- SigmaTel is named fastest growing Austin-based company by Inc. 500 (10/10).
- SigmaTel secures \$24 million in new equity capital (9/6).

Star One

<http://www.starone.de/>

- DB Investor (Deutsche Bank) acquires 9.9 percent interest in Star One (9/26).

TollBridge Technologies

<http://www.tollbridgetech.com>

- TollBridge exhibits and sponsors a free phone bank for broadband voice calls at this year's NGN 2000 show, October 30–November 1, in Washington, DC (10/30).

- TollBridge announces its flagship Voice Gateway, the TB200, now supports the T1 CAS protocol to connect to central office digital switches (10/30).
- TollBridge and PCCW demonstrate voice-over-DSL gateway in Hong Kong (10/10).
- TollBridge and Openbase announce strategic partnership to address demand for broadband voice services in Asia (10/4).
- TollBridge to deliver V5.2 voice gateway for trials with Singapore Telecom (10/4).
- TollBridge establishes sales and marketing operations in Asia Pacific (10/04).
- TollBridge and VidTel announce strategic partnership to address strong demand for broadband voice services in Asia (10/03).
- TollBridge strengthens market lead in synergy research group report (8/31).

Triton Network Systems

<http://www.triton-network.com>

- Triton 3Q00 financial results show a 54 percent annual increase in quarterly revenues (10/24).
- Triton announces a multimillion dollar supply agreement with Fusion Communications of Tokyo, a carrier building a nationwide IP network in Japan (10/08).

Tsola (formerly e-context)

<http://www.tsola.com>

- Tsola unveils mobile Internet platform that transforms wireless Internet into source of relevant, actionable information (10/02).



Vina Technologies

<http://www.vina-tech.com>

- VINA Q3 2000 announces financial results—Q300 revenue up 207 percent from Q399 (10/16).
- VINA selects Richardson, TX, as site for research and development center (10/16).
- VINA launches eLINK-200 to deliver voice, video, data, and Internet over a single network connection (10/3).
- Coppercom and VINA partner for end-to-end packet voice-over-DSL (10/26).

- Advanced Telecom Group purchases VINA's Intergrator-300 and Multiservice Xchange (MX-500) solution (9/18).

Western Integrated Networks

<http://www.winfirst.com>

- WINfirst announces five-year, \$800 million agreement with Lucent Technologies for equipment, software, and services to build a fiber-to-the-home residential network (10/17).
- WINfirst leases 186,000-square-foot facility in Sacramento, CA, at McClellan Air Force Base (10/2).

INVESTMENT BANK ANALYSTS

Cisco Systems (acquired Cerent) [CSCO]—Banc of America (Chris Crespi, 415-913-2147), Salomon Smith Barney (Alex Cena, 212-816-6000), UBS Warburg (Nikos Theodosopoulos, 212-821-4000), WR Hambrecht (Tim Savageaux, 415-551-8600).

Dell Computer (acquired ConvergeNet) [DELL]—Banc of America (Kurt King, 415-627-2820), Lehman Brothers (Daniel Niles, 415-274-5200), Salomon Smith Barney (Richard Gardner, 212-816-6000).

Nortel Networks (acquired Promatry) [NT]—Chase H&Q (Michael Neiberg, 212-207-1400), Goldman Sachs (Mary Henry, 650-234-3300), Morgan Stanley Dean Witter (Alkesh Shah, 212-761-4000), SG Cowen (James Kedersha, 617-946-3700).

Triton Network Systems [TNSI]—Credit Suisse First Boston (Marc Cabi, 415-836-7600), U.S. Bancorp Piper Jaffray (Samuel May, 650-233-2260).

Vina Technologies [VINA]—Lehman Brothers (Steve Levy, 212-526-2499), Thomas Weisel Partners (John Todd, 415-364-2500), U.S. Bancorp Piper Jaffray (Conrad Liefur, 612-303-6320).

Executive Recruiting

The Executive Recruiting section highlights key job opportunities at our portfolio companies.

Bay Packets (Menlo Park, CA)

<http://www.baypackets.com>

- Vice President of Sales

Calient Networks (San Diego, CA)

<http://www.calient.net/employment.html>

- Vice President of Service & Customer Support
- Director of Sales
- Marketing Manager

Catamaran Communications (Milpitas, CA)

<http://www.catamarancom.com>

- Vice President of Marketing

ClickRadio (New York, NY)

<http://www.clickradio.com/index1.HTM>

- Director of Customer Acquisition

Coreon (Fremont, CA)

<http://www.coreon.net/employment/>

- Vice President of Operations
- Director of Network Operations Center
- Vice President of Marketing

InfoLibria (Boston, MA)

<http://www.infolibria.com/about/employment.html>

- Director of Corporate Communications

iWitness (Boulder, CO)

<http://www.iWitness.com/>

- Vice President of Marketing

Kymata (Livingston, Scotland)

<http://www.kymata.com>

- Marketing Manager—Bay Area

Lynx Photonic Networks (Tel Aviv, Israel)

<http://www.lynx-networks.com/careers.htm>

- CFO
- Vice President of Marketing
- Vice President of Sales
- Director of Human Resources

NP Photonics (Tucson, AZ)

<http://www.npphotonic.com/openings.html>

- Marketing & Sales Manager
- Director of Telecom Photonic Devices

OnFiber (Medlo Park, CA)

<http://www.onfiber.com/careers.Human.Resources.html>

- Vice President of Human Resources

Seagull Semiconductor (Austin, TX)

<http://www.seagull.com>

- Vice President of Marketing

Star One (Frankfurt, Germany)

<http://www.starone.de>

- Controller
- Investment Director
- Marketing/Sales Director
- Treasurer

TollBridge (Santa Clara, CA)

<http://www.tollbridgetech.com/>

- Director of Product Marketing, Product Management and Professional Services

Triton Network (Orlando, FL)

<http://www.triton-network.com/>

- Director of Product Management—Radio Products

Tsola (Belmont, CA)

<http://www.tsola.com>

- Vice President of Business Development
- Vice President of Operations
- Director of Product Development

Versatile Optical Networks (Fremont, CA)

<http://www.versonet.com/>

- CEO
- Vice President of Marketing
- Vice President of Engineering
- Vice President of Operations

VxTel (Fremont, CA)

http://www.vxtel.com/e_co_fre_salem.htm

- Director of Marketing Communications



NEXT GENERATION NETWORKS

Renaissance Washington Hotel
Washington, DC
October 30–November 3
Participating: CoSine, TollBridge, Calient, InfoLibria

EUROPEAN TELECOMS 2000

Hamburg Congress Centre
Hamburg, Germany
October 30–November 1
Participating: COLO.COM

DSLCON'00 EUROPE

Radisson SAS Hotel
Copenhagen, Denmark
October 30–November 2
Participating: Promatory, TollBridge

DCI-CRM

Los Angeles, CA
November 1–2
Participating: Athene

ITEC-PHOENIX

Phoenix Civic Plaza
Phoenix, AZ
November 1–2
Participating: COLO.COM

CONNECTED 2000—THE 3RD CHASE H&Q COMMUNICATIONS SYMPOSIUM

Laguna Niguel, CA
November 1–3
Participating: empowerTel

WEB 2000 INTERNATIONAL CONFERENCE & EXPO

Moscone Convention Center
San Francisco, CA
November 3
<http://www.mfweb.com/2000/west/>
Participating: InfoLibria

IEEEGAAS IC SYMPOSIUM

Seattle, WA
November 5–8
<http://www.gaasic.org/>
Participating: Calient



Conference Calendar

PHOTONICS EAST 2000: INTERNATIONAL SYMPOSIUM ON VOICE, VIDEO & DATA COMMUNICATIONS

Hynes Convention Center
Boston, MA
November 6–7
<http://www.spie.org>
Participating: InfoLibria

NETWORK + INTEROP 2000

Paris Expo
Paris, France
November 6–8
Participating: CoSine

SYSTEMS INTERNATIONAL TRADE FAIR

Trade Fair Center
Munich, Germany
November 6–10
Participating: Star One

DSL ROUNDTABLE FORUM

Pointe Hilton at Tapatio Cliffs
Phoenix, AZ
November 7–8

ISPCON FALL 2000

San Jose Convention Center
San Jose, CA
November 8–10
Participating: COLO.COM

CAPACITY WHOLESALE MARKETS

Austria Center
Vienna, Austria
November 8–10
Participating: COLO.COM, InfoLibria

PORT AUSTIN: PLUG INTO THE FUTURE OF BROADBAND

Austin Convention Center
Austin, TX
November 9–11
Participating: SigmaTel

IIR TELECOM'S BROADBAND CONTENT CONGRESS

Hotel Inter-Continental Barcelona
Barcelona, Spain
November 13
<http://www.cc.uk.com/iir/bcc/>
Participating: InfoLibria

ASCENT FALL CONFERENCE

Anaheim Marriott
Anaheim, CA
November 13–16
Participating: COLO.COM

COMDEX FALL 2000

Venetian Resort, MGM Grand
Conference Center
Las Vegas, NV
November 13–17
Participating: SigmaTel

COLOCATION SUMMIT

Marriott Hotel
Washington, DC
November 14–16
Participating: COLO.COM

COMMSLIVE EUROPE

Grimaldi Forum
Monaco
November 14–16
Participating: COLO.COM

CORE OPTICAL NETWORKS

San Mateo, CA
November 15–17
<http://www.intertechusa.com/electronics/con2000/introduction.html>
Participating: Calient

GILDER TECHNOLOGY CONFERENCE

Charleston, SC
November 16
Participating: Calient

EXPONET 2000 COLOGNE

Cologne, Germany
November 21–23
Participating: InfoLibria

PEPPERS & ROGERS SEMINARS

Amsterdam—November 21
London—November 22
Paris—November 30
Participating: Athene

ISPCON 2000

France
November 28–30
Participating: InfoLibria

**BLUETOOTH DEVELOPERS
CONFERENCE**

San Jose Convention Center
San Jose, CA
December 5–7
<http://www.bluetooth.com/devcon>
Participating: Xpedion

**COMMUNICATIONS
SOLUTIONS EXPO 2000**

Sands Expo Center
Las Vegas, NV
December 6–7
Participating: empowerTel



Conference Calendar

TELECON 2000

Anaheim Convention Center
Anaheim, CA
December 7
<http://www.teleconexpos.com>
Participating: InfoLibria

**STREAMING MEDIA WEST
2000**

San Jose Convention Center
San Jose, CA
December 12–14
Participating: InfoLibria

**CAPACITY WHOLESALE
MARKETS**

Le Fontainebleau Hilton
Miami, FL
December 13–15
Participating: COLO.COM, InfoLibria

2001 INTERNATIONAL CES

Las Vegas Convention Center, Las Vegas Hilton, Alexis Park & Riviera Hotel
Las Vegas, NV
January 6–9
Participating: SigmaTel

IEC @ SUPERNET

Santa Clara Convention Center
Santa Clara, CA
January 29–February 1
<http://www.iec.org/events/>
Participating: SigmaTel

CEBIT 2001

Hanover, Germany
March 22–28
<http://www.cebitusa.com/>

NEW INVESTMENTS IN 2000



ModeTek

Seagull semiconductor